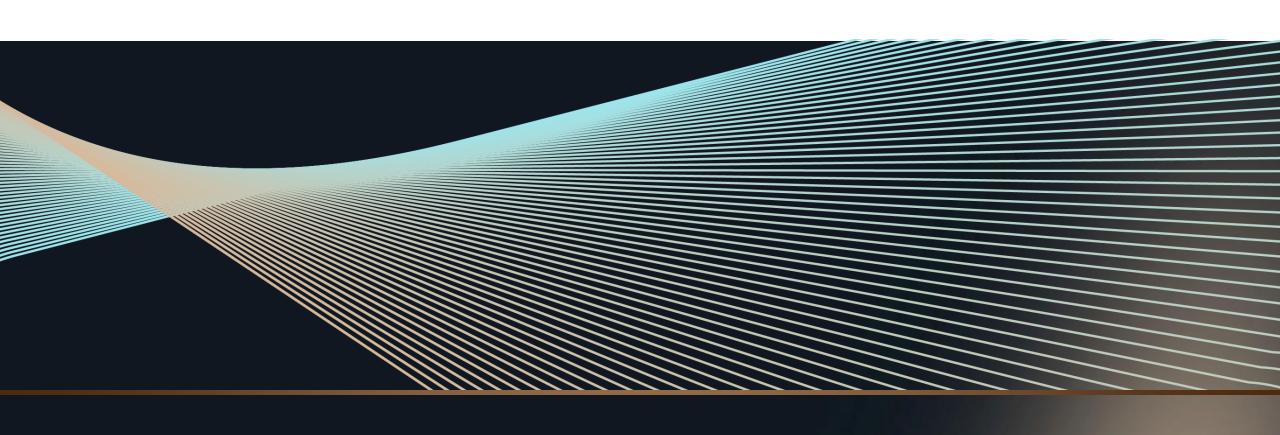
The Innovation Economy Update: Europe, the Middle East & Africa

2025



Executive summary

2024 saw continued growth in the EMEA innovation ecosystem. The various macroeconomic headwinds heading into 2024 are now behind us, as we saw political conditions stabilise. Over 60 elections took place around the globe, including in the three largest European economies: the U.K., France and Germany. Regardless of political direction, the markets overall welcomed the end of political uncertainty, albeit there is an anticipated return of volatility under the new U.S. presidency. 13 unicorns emerged in EMEA in 2024 compared to seven in 2023. Not quite the heights of 69 unicorns seen in 2021, but the years 2021 and 2022 now seem to be outliers. Overall, EMEA investments in 2024 are up 37% above pre-COVID levels. The largest deals have been dominated by artificial intelligence and a resurgence in fintech.

U.K.- and U.S.-based funds remain the dominant venture capital investors in EMEA, with 17% from the U.K. and Ireland and 16% from U.S.-based funds. We expect this trend to continue into 2025 as U.S. funds search for comparable tech but at cheaper valuations than their U.S. counterparts. The U.K. market will continue to be a growth engine for AI and deep tech, with increased support from the government. According to the U.K. government, £200 million in private sector investment has been funneled into the U.K.'s AI sector every day since last summer. In January, the government announced its AI Opportunities Action Plan to further cement the U.K. as a global AI destination. We expect similar pronouncements from EU member states with upcoming AI summit in Paris.

Overall, we anticipate a positive mood shift and renewed confidence across the markets. We expect 2025 to be marked by three key themes. First, we expect further bifurcation between larger and niche/emerging funds, with further consolidation or wind-down at the smaller fund level. Secondly, we anticipate an increase in secondaries funds as the markets continue to structure alternative exits for founders, funds and LPs. Lastly, notwithstanding the rise in secondaries, we anticipate increased M&A activity this year, buoyed by lower interest rates, improved outlook for financing and increased need to recycle capital into newer vintages.

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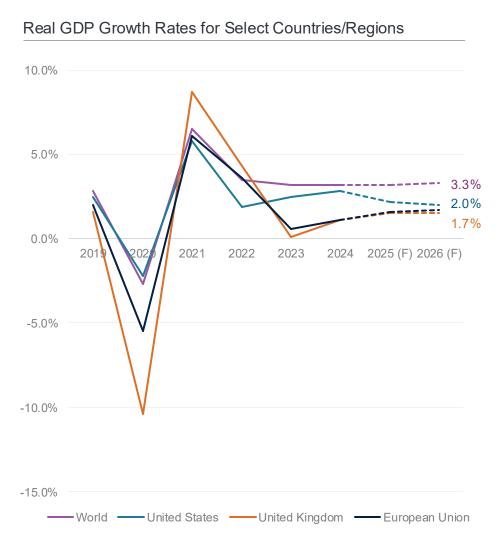
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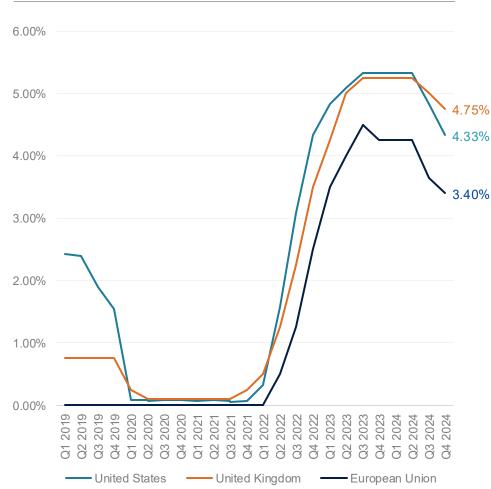
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Macroeconomic factors starting to normalize



Central Bank Rates for Select Countries/Regions

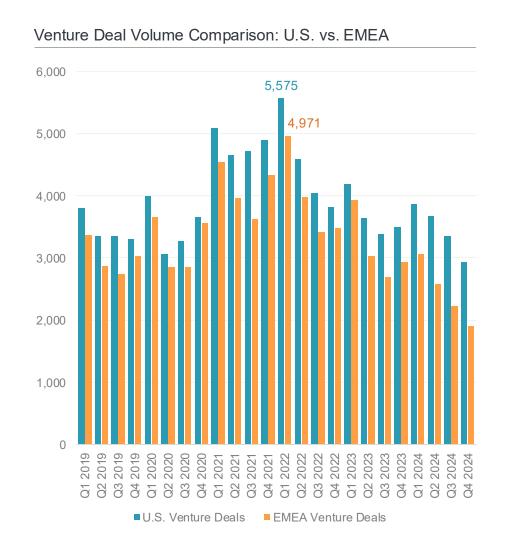


Real GDP growth rates for the U.K. and EU are improving (and forecast to continue to do so) after trailing the U.S. following the COVID-19 pandemic.

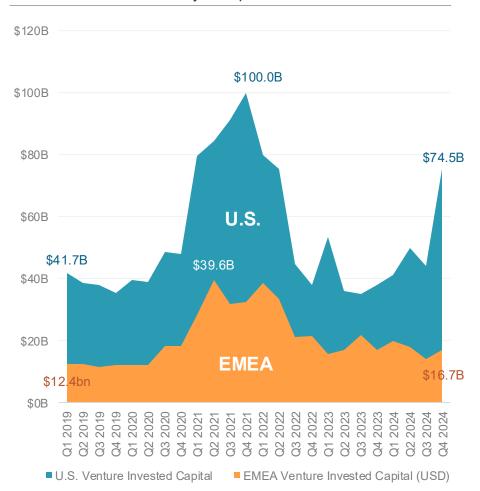
The European Central Bank moved first to bring down interest rates, followed recently by the Bank of England and the Federal Reserve, as each contend with reducing inflation and a deteriorating employment landscape.

Venture investment

EMEA venture investment above pre-COVID levels







The number of venture deals in EMEA in 2024 is 71% of the number in the U.S., down from 86% in 2023.

The level of venture investment in EMEA in 2024 is 33% of the level of the U.S., down from 44% in 2023.

Six of the ten largest raises in 2024 where for Al companies.

Later-stage deals have slowed, but large rounds are still happening





Ten Largest Venture Deals in 2024

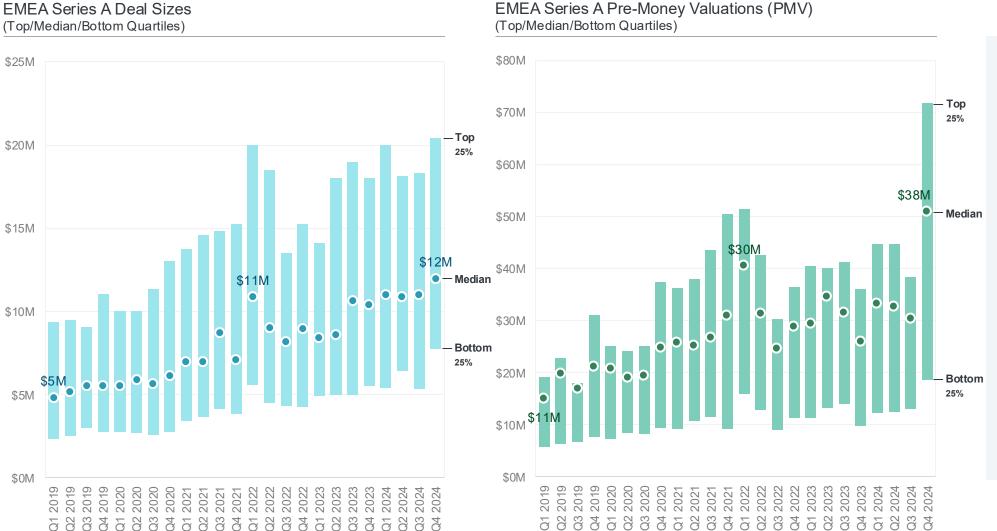
Company	Deal Size	Sector	HQ	
Stegra	€2.4B	€2.4B CleanTech		
GreenScale	£1.0B	Artificial Intelligence	London, U.K.	
Wayve	£821M	Artificial Intelligence	London, U.K.	
Abound	M0083	FinTech	London, U.K.	
Tabby	\$950M incl. \$700M in debt	FinTech	Dubai, UAE	
Mistral Al	€600M incl. €132m in debt	Artificial Intelligence	Paris, France	
Monzo	\$621M	FinTech	London, U.K.	
Insider	\$500M	Artificial Intelligence	Istanbul, Türkiye	
Poolside	\$500M	Artificial Intelligence	Paris, France	
Helsing	\$450M	Artificial Intelligence	Munich, Germany	

Large deal sizes (\$25 million or more) saw the greatest slowdown in deal volume since 2021.

However, larger rounds are still occurring across a range of different sectors and multitude of countries.

The top sectors for companies that raised over \$25 million were clean/climate tech, Al, fintech, life science and SaaS.

Series A deal sizes and valuations on an upward trajectory



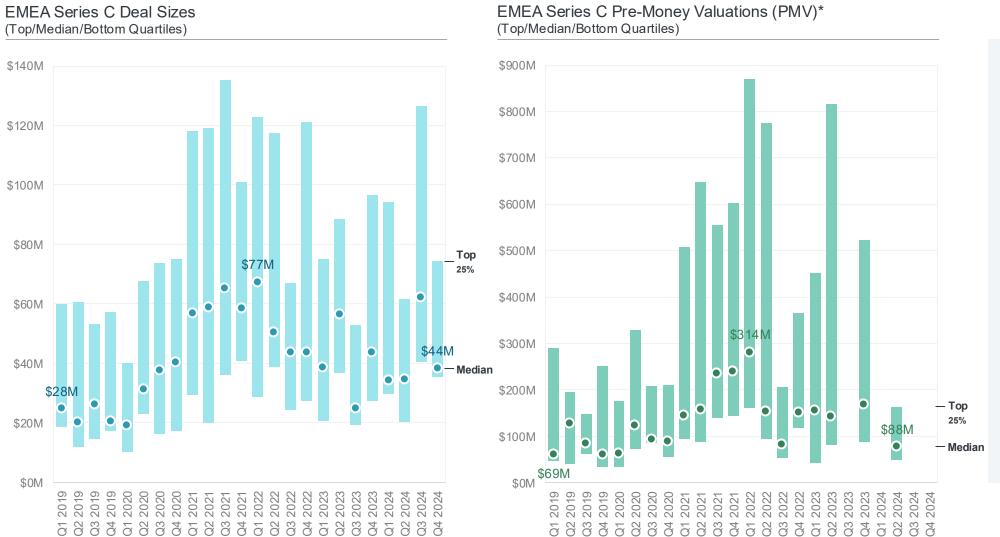
Series A deal sizes and valuations continue to rise.

In 2024 top quartile companies achieved a \$47 million PMV at series A, compared to \$13 million for the bottom quartile.

The median valuation step-up in 2024 was 1.6x.

The median time between rounds in 2024 was 21 months, compared to 20 months in 2023 and 18 in 2022.

Top quartile series C deal sizes and valuations are still below 2021



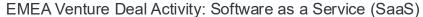
Series C deal sizes and valuations inline with 2020.

In 2024 top quartile companies achieved a \$184 million PMV at series C, compared to \$52 million for the bottom quartile.

The median valuation step-up in 2024 was 1.2x.

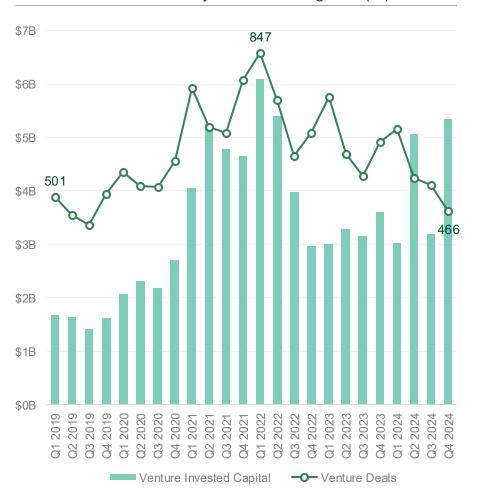
The median time between rounds in 2024 was 25 months, compared to 18 months in 2023 and 16 in 2022.

Sector spotlights: Software-as-a-service and artificial intelligence





EMEA Venture Deal Activity: Artificial Intelligence (AI)



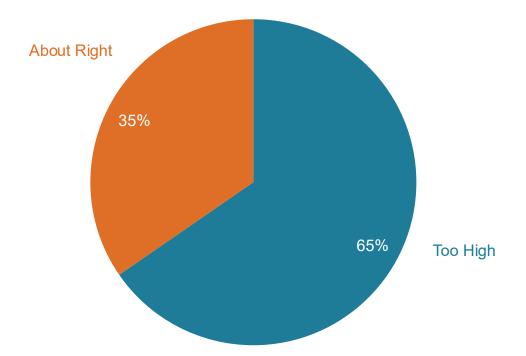
In 2024, the median SaaS deal was \$2.7 million, and the median pre-money valuation was \$11.0 million. Seed deals accounted for 27% of all SaaS deals. The countries with the most SaaS deals were (1) the U.K., (2) Germany and (3) France.

For AI, the median deal was \$2.5 million, and the median pre-money valuation was \$8.4 million. Seed deals accounted for 32% of all AI deals. The countries with the most AI deals were (1) the U.K., (2) France and (3) Germany.

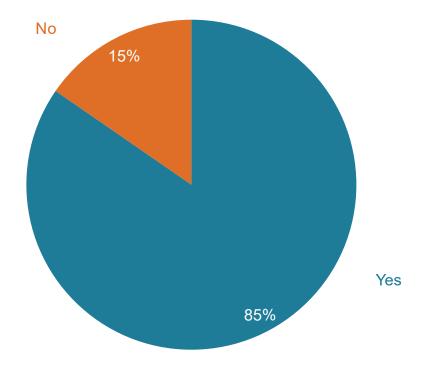
Investor breakdown

VC investors view

What do you think of the current valuations at series A?

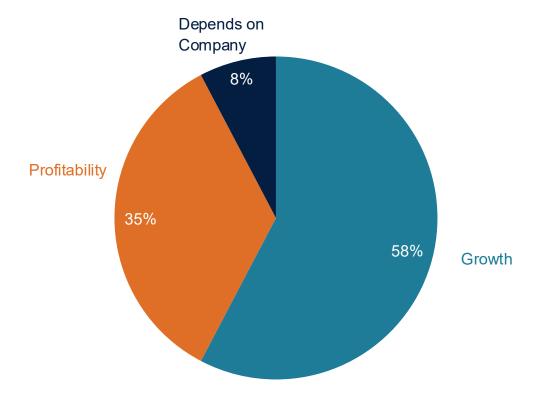


Is there enough capital at series C and later available to your best portfolio companies?

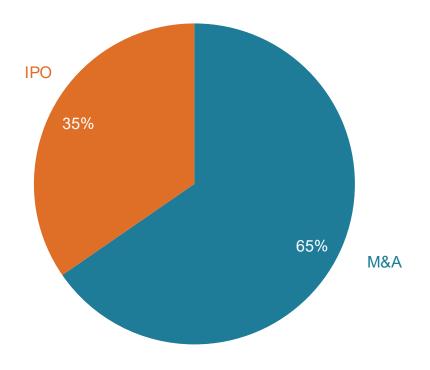


VC investors view

Are you recommending to your late-stage portfolio companies to push for Growth or Profitability?



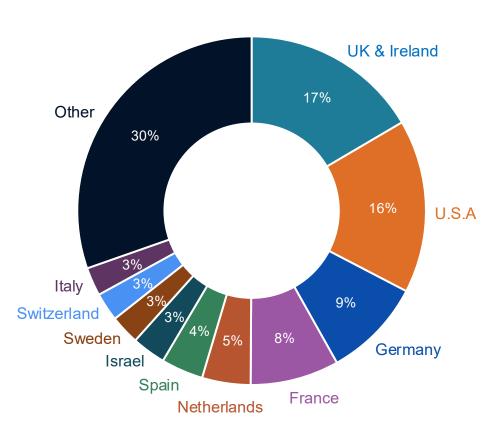
Are you recommending an IPO or M&A exit to your latestage portfolio companies?

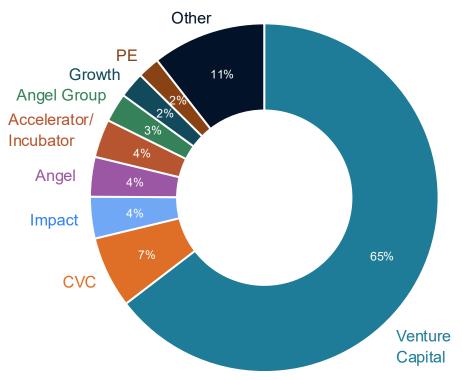


UK and US VCs still lead in the EMEA venture ecosystem

Investors in EMEA Venture Deals by Investor HQ in 2024*

Investors in EMEA Venture Deals by Investor Type in 2024*





Companies based in EMEA rely on investors based in the U.K., Ireland and the U.S.

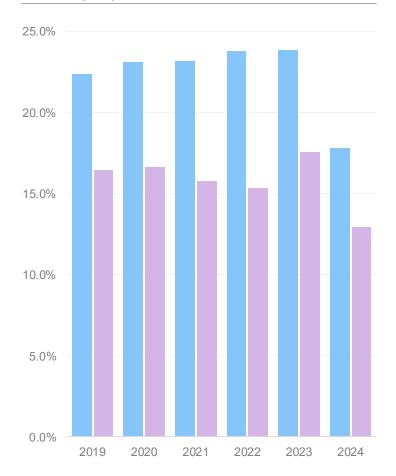
Bar these regions, all other countries had a single-digit share; however, most were based in Europe. The most active investor was Enterprise Ireland.

The most common investor type was venture capital with 65%.



Representation falls in 2024 for women founders

Women (Co-) Founders Share of EMEA Venture



[■] Share of Venture Deals with Female (Co-) Founder

Sectors Ranked by Number of Women (Co-) Founders

Rank	2019	2020	2021	2022	2023	2024
1	SaaS	SaaS	SaaS	SaaS	SaaS	SaaS
2	E-Commerce	Al & ML	Al & ML	Al & ML	AI & ML	Al & ML
3	Mobile	E-Commerce	E-Commerce	E-Commerce	E-Commerce	CleanTech
4	Al & ML	Mobile	Mobile	Mobile	HealthTech	LOHAS & Wellness
5	TMT	HealthTech	LOHAS & Wellness	LOHAS & Wellness	Mobile	HealthTech
6	HealthTech	LOHAS & Wellness	HealthTech	HealthTech	CleanTech	Life Sciences
7	LOHAS & Wellness	TMT	FinTech	FinTech	LOHAS & Wellness	E-Commerce
8	Life Sciences	Mobile				
9	FinTech	FinTech	TMT	CleanTech	FinTech	Climate Tech
10	Big Data	CleanTech	CleanTech	Climate Tech	Climate Tech	FinTech

18% of venture deals in EMEA in 2024 had at least one-woman founder or cofounder.

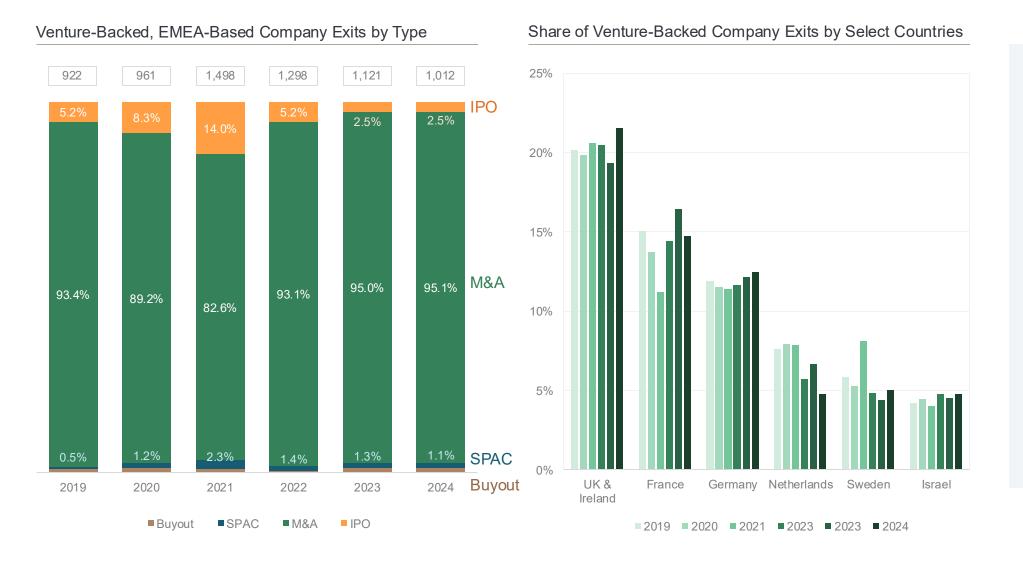
The share of capital invested in women-led startups decreased to 13% in 2024.

SaaS remains the leading industry sector for women founders.

[■] Share of Venture Invested Capital with Female (Co-) Founder



M&A increased in 2024 as IPO markets remained subdued



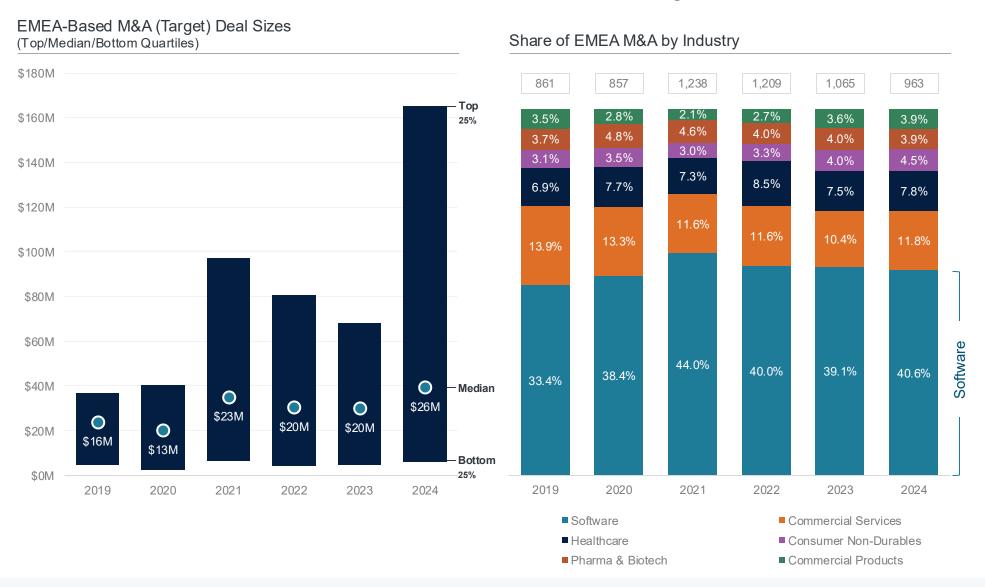
Typically, M&A represents around 91% of exits, which increases when the IPO market is challenged.

U.K.- and Ireland-based companies account for the largest number of exits.

The largest M&A transaction in 2024 was Portugal-based EZ4U, acquired by LINK Mobility (OSL: LINK) for €6.3 billion.

The largest IPO in 2024 was Puig (MAD: PUIG), valuing the company at €13.9 billion.

M&A deals sizes rose in 2024, due to more larger deals



Top quartile acquisitions in 2024 exit for more than \$159 million.

The majority of M&A is in Software, 40.6% of deals in 2024.

Of the top 20 acquirers in 2024, 35% were U.S.-based, 20% France-based, and 10% Sweden-based.

Of the top 20 acquirers in 2024, 40% were VC-backed companies, and 30% were public companies.

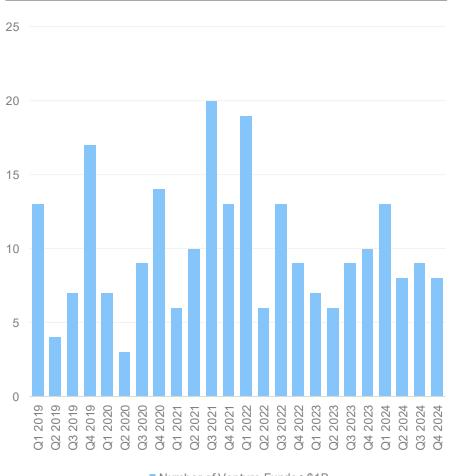


Fundraising by EMEA venture investors slowing





EMEA "Mega-Fund" Fundraising \$1B+ Fund Sizes



The number of funds being raised has fallen since the beginning of 2023.

The number of "mega" venture funds (>\$1 billion) based in EMEA has been steady since the end of 2022.

The median fund size in 2024 was \$161 million, compared to \$114 million in 2023.

The average fund size in 2024 was \$240 million, compared to \$215 million in 2023.

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